

## SBIPS Supply Arrangement Overview

The Government of Canada purchases professional services through contract vehicles such as standing offers (SO) and supply arrangements (SA). In some cases, the use of an SO or SA is mandatory.

The Solutions-Based Informatics Professional Services (SBIPS) SA is one of several mandatory contract vehicles for Information Technology (IT) professional services. The other related contract vehicles are the Task-Based Informatics Professional Services (TBIPS) SA and the ProServices SA.

Description	Solicitation Highlights
<p><b>PWGSC SBIPS Supply Arrangement</b></p> <p>The SBIPS SA is used to procure complete IT Professional Services solutions. Solutions typically involve a single vendor responsible for all aspects of the design and development of a standalone outcome-focused result. Attachment #1 provides PWGSC's complete definition of an SBIPS project.</p> <p>SBIPS is organized into 11 separate streams relating to different areas of IT professional services. Attachment #2 identifies and describes each of the different streams.</p> <p>The supply arrangement has two tiers:</p> <ul style="list-style-type: none"> <li>• Tier 1: Contracts under \$3,750,000</li> <li>• Tier 2: Contracts over \$3,750,000</li> </ul> <p>By qualifying for SBIPS, your firm will become eligible to provide IT professional services solutions to the federal government.</p>	<p>The SBIPS RFSA was posted on August 2, 2019, and is open for bids indefinitely.</p> <p>Submissions for new suppliers or existing suppliers looking to add categories are due quarterly, on the last business day of the month, in March, June, September and December.</p> <p>The solicitation can be found at:  <a href="https://buyandsell.gc.ca/procurement-data/tender-notice/PW-EI-002-34596">https://buyandsell.gc.ca/procurement-data/tender-notice/PW-EI-002-34596</a></p> <p><u>Key Requirements:</u></p> <ul style="list-style-type: none"> <li>• Three years in business</li> <li>• \$250,000 in revenue in the most recent fiscal year</li> <li>• Three projects, for each proposed stream, completed within the past 3 years. Combined total value of the three projects must be &gt;\$1.5 Million (Tier 1) or &gt;\$6 Million (Tier 2). Detailed project write-ups must demonstrate that each project is a solution, relates to the stream, and that your contract represents 100% of each project with at least 70% of the value associated with IT professional services</li> <li>• Security clearance (prior to SA award)</li> </ul> <p>A proposal requires both an email submission (to be provided when requested) and the entry of data into the Centralized Professional Services System (CPSS).</p>

### TPC Proposal Support Packages for SBIPS

Level of Support	Services Included	Cost (HST or GST Extra)
Full Turnkey Support	<ul style="list-style-type: none"> <li>• Request for Supply Arrangement (RFSA) review and amendment monitoring</li> <li>• Coaching and consultation throughout the proposal development effort</li> <li>• Easy-to-use Information Collection templates</li> <li>• Preparation of all aspects of the proposal, including writing the project profiles based on information provided and any follow-up discussions/interviews</li> <li>• Printing, assembly and delivery to you of the completed hard copy submission</li> <li>• A 2-hour meeting or remote session to enter and/or review the online portions of the proposal</li> </ul>	<p>Contact  <a href="mailto:info@theproposalcentre.ca">info@theproposalcentre.ca</a>            today for a quote.</p>

## Attachment #1 - SBIPS Definition

PWGSC has provided the following definition for a Solutions-Based Informatics Professional Services (SBIPS) Project:

**1) A Solutions-Based Informatics Professional Services (SBIPS) Project:**

- a. *is meant to produce a self standing outcome-driven result. Such result does not require any further work and could be used as a reference for future requirements, phases or projects.*
- b. *comprises mainly of IT services and, in certain situations, essential goods, whereby a Supplier delivers a solution to a requirement, phase or project, manages the overall requirement, phase or project and accepts responsibility/risk for the outcome.*
- c. *may comprise of consulting services which are typically team based and deliverable focused, involving advisory work, and thought leadership, innovation or strategy.*
- d. *may include methodologies and processes that may be required to manage the project (including Project Management, Contract Management, Quality Management, Risk Management and Solution Development or any other established and recognized methodologies) and may include various business models depending upon the requirement.*
- e. *it may include end-to-end project work where the Supplier is requested to devise a solution to a business problem in which case there may be a proof of concept; or a requirement where there is a business problem and a Supplier comes forward with a methodology, an approach or an already established solution as well as the requisite expertise to enable the Supplier to leverage the value of its methodology and/or approach to deliver the solution.*

## Attachment #2 - SBIPS Streams

Stream	Description
<b>1. Business Transformation</b>	Services to improve and transform a business across organizational boundaries, business processes and technology platforms to better accomplish the needs and capabilities of the organization. Services may include change management, business process re-engineering, organizational development, etc.
<b>2. ERP/CRM</b>	Services relating to the planning, design, implementation, integration and support of enterprise-wide systems that support corporate functions including finance, HR, customer relationship management or materiel with links to suppliers, stakeholders, and customers.
<b>3. Electronic Services Delivery</b>	Services that use electronic transaction and management technology to facilitate access to government services. These services can include payment of financial benefits, prescribed benefits/services, provision of non-financial information, time and attendance tracking, and a myriad of other applications. It is an electronic means of providing access to the services and benefits that government agencies provide to citizens, residents, employees, and those entities with which government business is conducted
<b>4. Geospatial Informatics Services</b>	Geospatial Informatics Services are focused on the acquisition, geoprocessing, storage, analysis, dissemination and management of geographically referenced information for improved decision-making with Geographic Information Systems (GIS) and spatially enabled databases. This role involves the design, customization, implementation and delivery of technical geospatial solutions.
<b>5. Information Management/Business Intelligence</b>	Services aimed at providing knowledge workers with easy and timely access to the right information, on demand, from wherever it is created or maintained within the organization. Services range from strategy to implementation of ad hoc query, report writing, decision support analytics, content management, document management and records management.
<b>6. IT Systems Management</b>	Best Practices in IT Service Management assisting organizations in achieving operational excellence through the adoption of customer focused, process oriented, cost effective approaches to IT service delivery.
<b>7. Legacy Support And Transition</b>	Support, maintenance and enhancement of the legacy computing environment and the transition of legacy applications to more advanced technologies.
<b>8. Managed Services</b>	IT Infrastructure and applications management services that provide cost-effective support for business applications and IT infrastructure. Services include: desktop and server management, datacentre management, network management, application management and help desk support services.
<b>9. Network Services</b>	Services to plan, deploy, optimize and manage complex network infrastructures that support data, voice, video, etc.
<b>10. Security Management</b>	Services that support an enterprise-wide approach to managing real-time security events, as well as proactive alerts and notifications of new vulnerabilities. This may include both best practices as well as infrastructure and technology solutions, and may include backup and disaster recovery capabilities as well as operational redundancy as deemed appropriate and reasonable protection.
<b>11. Systems Integration</b>	Services to support the development, maintenance and integration and testing of system components to merge their functional and technical characteristics into a comprehensive, interoperable system. Services include project management, architecture, design, development, testing and deployment.