

TSPS Solutions-Based Professional Services SA Overview

The Government of Canada purchases professional services through contract vehicles such as standing offers (SO) and supply arrangements (SA). In some cases, the use of an SO or SA is mandatory. The Task and Solutions Professional Services (TSPS) Solutions-Based Supply Arrangement (SA) is one of several mandatory contract vehicles for contracts in the following streams: Human Resources, Business Consulting/Change Management, Project Management, Real Property Project Management, Technical Engineering and Maintenance Services (TEMS). The other related contract vehicles are the TSPS Task-Based Supply Arrangement and the ProServices SA.

Supply Arrangement Description	Solicitation Details
<p>The TSPS Solutions-Based SA is one of several procurement tools for the purchase of Non-IT professional services. The TSPS Solutions-Based SA is used to procure a complete solution in response to a client business problem. Suppliers are expected to manage the overall project and accept responsibility for the outcome.</p> <p>The TSPS Solutions-Based SA includes the streams and categories listed in Attachment #1.</p> <p>There are two tiers for the supply arrangement:</p> <ul style="list-style-type: none"> • Tier 1: Contracts up to \$3,750,000 • Tier 2: Contracts over \$3,750,000 <p>By qualifying for the TSPS Solutions-Based SA, your firm will become eligible to provide non-IT solutions to government departments and agencies. Contracts will typically be awarded using a best value (technical + financial) evaluation.</p>	<p>The TSPS Solutions-Based SA is currently open for bids indefinitely. Submissions for new suppliers or existing suppliers looking to add streams are due quarterly, on the last business day of the month, in March, June, September and December.</p> <p>The solicitation can be found at: https://buyandsell.gc.ca/procurement-data/tender-notice/PW-ZT-016-33928</p> <p>Key Requirements:</p> <ul style="list-style-type: none"> • Three years in business • Must have invoiced a gross business volume of at least \$1,000,000 (Tier 1)/\$2,000,000 (Tier 2) in the past five years. • Minimum of three projects, and a maximum of five projects, <i>for each stream proposed</i>: <ul style="list-style-type: none"> ○ Each project must have been <u>completed</u> within the past five years ○ Each project must relate to the stream and have been for a complete solution involving initiation, planning and execution. This is demonstrated as part of detailed project summary write-ups. ○ In each stream the combined value billed for the projects must be a minimum of \$500,000 for Tier 1 or \$1,000,000 for Tier 2, excluding all taxes • Security clearance (prior to SA award) <p>A proposal requires both an email submission (to be provided when requested) and the entry of data into the Centralized Professional Services System (CPSS).</p>

TPC Proposal Support Packages for TSPS Solutions-Based SA Proposals

Support	Services Included	Cost (HST or GST Extra)
Full Turnkey Support	<ul style="list-style-type: none"> • Request for Supply Arrangement (RFSA) review and amendment monitoring • Coaching and consultation throughout the proposal development process • Easy-to-use Information Collection templates • Preparation of all aspects of the proposal, including writing the project profiles based on the information provided and any follow-up discussions/interviews • Entry of data to the CPSS system and support for the follow-on email request • A 1-hour meeting or remote session to enter and/or review the online portions of the proposal 	<p>Contact info@theproposalcentre.ca today for a quote</p>

Attachment #1: TSPS Solutions-Based Streams

TSPS Solutions Based Streams

1. HUMAN RESOURCES SERVICES STREAM
2. BUSINESS CONSULTING / CHANGE MANAGEMENT STREAM
3. PROJECT MANAGEMENT SERVICES STREAM
4. REAL PROPERTY PROJECT MANAGEMENT SERVICES STREAM
5. TECHNICAL, ENGINEERING AND MAINTENANCE SERVICES STREAM