

Management Consulting Services VOR Overview

The Government of Ontario, Ministry of Government Services (MGS) purchases management consulting services through a Vendor of Record (VOR) Request for Proposal (RFP). The VOR is similar to a Supply Arrangement and is used by all Government of Ontario ministries and other entities to procure a range of management consulting services.

The Management Consulting Services (MCS) VOR is a mandatory contract vehicle for contracts in a range of service categories related to Management Consulting Services (see Table 1 on the next page). This VOR is mandatory for Government of Ontario ministries and for Ontario Public Service (OPS) entities that wish to obtain professional services in the categories listed in Table 1. It is optional for Provincially Funded Organizations (which include but are not limited to municipalities, hospitals, and school boards).

Description	Solicitation Highlights
<p>Management Consulting Services VOR As defined in the RFP: “Management consulting services offered through the MCS VOR Arrangement may relate to developing and implementing transformation strategies by analysing existing business problems, aligning strategy and priorities to business objectives and developing plans for improvement.”</p> <p>The VOR qualifies companies according to roles (see Table 2). To bid on the VOR, you are required to demonstrate experience in each proposed role. As a supplier, you can supply services related to your qualified roles within any of the eight service categories in Table 1.</p>	<p>The Management Consulting Services VOR was posted on January 11, 2017 with a due date of February 17, 2017. The solicitation can be found at http://ontario.ca/tenders by searching for “Management Consulting Services”.</p> <p><u>Key Criteria:</u></p> <ul style="list-style-type: none"> • Completed Form of Offer • “Resource Plan” that addresses 10-questions regarding your management processes and practices • Two Project Profiles for each role you propose <ul style="list-style-type: none"> ○ Projects must have been <u>completed</u> between June 1, 2009 and the bid closing date ○ Detailed information is required about the work performed and methodologies used ○ A project may be used for a maximum of three roles ○ The client reference must review and sign the completed profile, which is to be included in your submission <p>The proposal is to be submitted electronically online through Ontario’s electronic tendering system, BravoSolution.</p>

Management Consulting Services VOR – Categories and Roles

Table 1: Management Consulting Services VOR Service Categories

1. Business Metrics, Performance Management and Process Improvement Services
2. Business Process Assessment and Integration Services
3. Organizational Effectiveness Services
4. Organizational Transformation Services
5. Procurement Services
6. Program Management Services
7. Project Management Services
8. Strategic Management and Planning Services

Table 2: Management Consulting Services VOR Roles

1. Business Continuity Planning/Disaster Recovery Planning (BCP/DRP) Specialist
2. Business Risk Management Specialist
3. Business Transformation/Process Improvement Specialist
4. General Consultant
5. Fairness Commissioner
6. Financial Analyst
7. Functional Classification Specialist
8. Organizational Effectiveness Specialist
9. Organizational Transformation Capacity Consultant
10. Organizational Transformation Consultant
11. Procurement Specialist
12. Project Analyst/Coordinator
13. Project Manager/Lead
14. Project Management Advisor/Consultant/Specialist
15. Research Analyst
16. Strategic Advisor
17. Strategic Provincial Entity Review Specialist
18. Strategic Public Engagement Specialist **NEW!**