

## PWGSC Learning Services SO/SA Overview

The Government of Canada purchases professional services through contract vehicles such as standing offers (SO) and supply arrangements (SA). In some cases, the use of an SO or SA is mandatory.

The Learning Services SO and SA are the two mandatory contract vehicles for contracts related to the design, development and delivery of a range of learning services including traditional classroom learning, blended learning and eLearning.

### PWGSC Learning Services SO and SA

Description

The Learning Services SO/SA comprises two mandatory procurement tools for most purchases of learning services to be provided to locations across Canada. It includes all aspects of the design, development and delivery of classroom learning, blended learning and eLearning product development. In general, the provision of services involves the development and delivery of government-owned materials.

The Learning Services SO/SA includes the streams and categories listed in Attachment #1.

By qualifying for the Learning Services SA, your firm becomes eligible to provide learning services to the federal government for contracts valued over \$106,000 (NAFTA threshold). The Learning Services SA is for contracts of any dollar value, typically awarded using a best value (technical + financial) evaluation.

There are two tiers for the supply arrangement:

- Tier 1: Contracts from \$106,000 to \$3,750,000
- Tier 2: Contracts over \$3,750,000

The Learning Services SO is for contracts of any dollar value, up to \$250,000, to be awarded on a ranked (low cost) right of first refusal basis.

#### **Solicitation Highlights**

The Learning Services SO and SA are currently open for bids until October 29, 2021. The RFSO can be found at <a href="http://discovery.ariba.com/rfx/11195360">http://discovery.ariba.com/rfx/11195360</a>. The RFSA can be found at <a href="http://discovery.ariba.com/rfx/11196869">http://discovery.ariba.com/rfx/11196869</a>.

#### Key Requirements:

- Three years in business
- A minimum dollar value of billed services relevant to each proposed stream (the amount varies, please see Attachment #1 for details of stream-specific requirements)
- A reference for each category (role) being offered (organization, client name/title, contact information, contract number and project title)
- Security clearance (prior to SA award)

A proposal requires both an email submission (to be provided when requested) and the entry of data into the Centralized Professional Services System (CPSS).



# **Attachment #1 - Learning Services Stream Details**

Stream	Categories	Stream Specific RFSA Requirements
Stream 1 Strategic Learning Advisory Services	Learning Advisor	Minimum dollar value billed of \$150,000 for work related to the stream within the last three years.
Stream 2 Instructional Design and Development	<ul><li>Learning Designer</li><li>Content Subject Matter Expert</li><li>Technical Writer</li></ul>	Minimum dollar value billed of \$150,000 for work related to the stream within the last three years.
Stream 3 Custom and Rapid Learning Product Programming	<ul> <li>Advisor in e-Learning and Learning Technology</li> <li>Custom eLearning Product Programmer</li> <li>Rapid eLearning Programmer</li> <li>Quality Assurance Specialist</li> <li>Tester</li> </ul>	Minimum dollar value billed of \$150,000 for work related to the stream within the last three years.
Stream 4 Multimedia Design and Development	<ul> <li>Graphic Designer</li> <li>Photographer</li> <li>Animator</li> <li>Video Producer</li> <li>Audio Producer</li> <li>Multimedia Director</li> <li>Narrator</li> </ul>	Minimum dollar value billed of \$150,000 for work related to the stream within the last three years.
Stream 5 Training Delivery	Instructor General (subject area to be identified in the resulting call-up or bid solicitation) Human Resources Finance Health Services Military Occupation Training Management Skills Public Safety Health & Safety Leadership Development Change Management Career Counselling Environment Energy Management Project Management Information Technology Training Facilitator	Minimum dollar value billed of \$150,000 for work related to the stream within the last three years.
Stream 6 Training Evaluation Services	Evaluator	Minimum dollar value billed of \$50,000 for work related to the stream within the last three years.
Stream 7 Project Management	Project Manager	Minimum dollar value billed of \$150,000 for work related to the stream within the last three years.